



The Honorable Gregory W. Slayton
Adjunct Professor of Business Administration

Tuck School of Business at Dartmouth
100 Tuck Hall
Hanover, NH 03755-9000
Tel: 603-646-8986
Fax: 603-646-1308
gregory.w.slayton@tuck.dartmouth.edu
www.tuck.dartmouth.edu

October 23rd 2013

Letter of Recommendation

I am writing this letter to give my highest recommendation for Mr. Stefan Reindl. I know Mr. Reindl through the courses I teach at the IMBA program at Beijing's University of Int'l Business and Economics, namely "Entrepreneurship" (in winter 2011) and "Doing Business in North America" (in summer 2012). Mr. Reindl was not only my student in these two courses; I also know him as the student representative of his year of MBA students in which capacity he supported both, his fellow students and the program administration in order to assure a successful and fruitful course of study.

I was especially impressed by Mr. Reindl's creative mind and work ethic. He came to class well prepared and his contributions were profound and went beyond what's on the surface; his regular contributions to full-class discussions provided interesting insight for both his peers and for me as an instructor. Evaluating his team's project work and his individual assignments, I could clearly see that Mr. Reindl is a careful and creative thinker with an eye for detail and a devotion to logic, which serves him well in both the sciences and in daily life. He has the terrific ability to draw his own experiences and observations to develop thoughtful opinions on a variety of issues and showed remarkable problem solving ability. Overall I remember him as very hard working - he was usually the first one to arrive and the last to leave which lead him to earning straight A grades in both my courses.

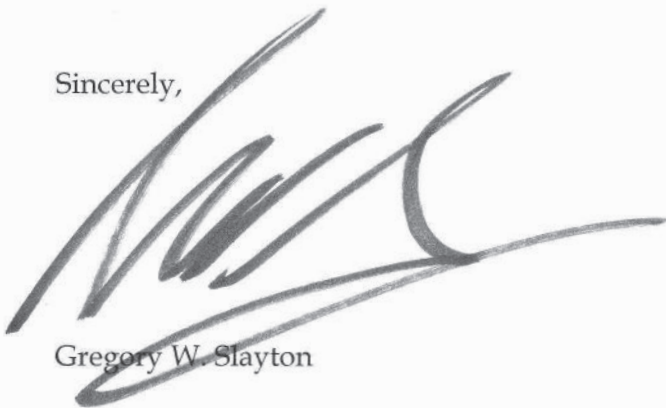
On top of his strong individual performance Mr. Reindl also demonstrated the ability to work exceptionally well in a team where he is also very comfortable in a leadership role. He motivates and engages his fellow team members in different tasks with great creativity and enthusiasm. As a frequent study group leader and as the student representative of his class I remember Mr. Reindl being very generous with his time and energies. He was trying to help and support his classmates where he could, always with a keen eye on fairness within the group and ready to speak up for the quieter ones of his peers. This seems to represent Mr. Reindl's character also out of class as I happen to know that he participated twice in volunteer teaching activities in rural China which he enjoyed very much and which further increased his passion for sharing his knowledge and teaching.

I know Mr. Reindl not only as an excellent student, he is also personally delightful. He is as comfortable with himself as he is engaging, pleasant and humorous. His wide range of abilities (based on a diverse course of education prior to earning his MBA on top of an impressive amount of work experience for his age) - and his modesty about them - impresses me very

much and I see his level of motivation, discipline, passion and drive as rare among his peers which is confirmed by his track record of distinctions, scholarships and academic awards.

I wholeheartedly recommend Mr. Reindl as a prospective PhD candidate in the field of Management and I enthusiastically endorse his option to focus on the area of Entrepreneurship and Leadership if possible. I can think of few students whom I would recommend as highly and I am confident that Mr. Reindl will add a great deal to any group of PhD students, especially in a culturally diverse program. I can envision Mr. Reindl as a highly competent researcher and passionate teacher in the future, which I mean as a high compliment indeed. If there is anything I can do on his behalf, please feel free to contact me.

Sincerely,

A handwritten signature in dark ink, appearing to read 'Gregory W. Slayton', with a large, sweeping flourish at the end.

Gregory W. Slayton

Adjunct Professor
Tuck School of Business at Dartmouth College
Hanover, NH 03755, USA

001 - 603 277 9353
gws@gregorywslayton.com